



## PPP INVESTMENT OPPORTUNITIES

- JOCK OF THE BUSHVELD CONCESSION IN THE KRUGER NATIONAL PARK –
- MLUWATI CONCESSION IN THE KRUGER NATIONAL PARK –
- LWAKAHLE CONCESSION IN THE KRUGER NATIONAL PARK –
- JAKKALSBESSIE CONCESSION IN THE KRUGER NATIONAL PARK –
- MPANAMANA CONCESSION IN THE KRUGER NATIONAL PARK –
- MUTLUMUVI CONCESSION IN THE KRUGER NATIONAL PARK –

Subject to National Treasury Approval, South African National Parks (SANParks) intends to form different Public Private Partnerships (PPP's) in which it gives a selected private party the rights to establish the following:

**Opportunity Nr 1:** Rights to operate the accommodation (lodges), food and beverage, retail and wildlife activity (drives & walks) products on and responsibility for managing the roads and environmental infrastructure of the Jock of the Bushveld Concession in the Kruger National Park.

**Opportunity Nr 2:** Rights to operate the accommodation (lodges & tented camps), food and beverage, retail and wildlife activity (drives & walks) products on and responsibility for managing the roads and environmental infrastructure of the Mluwati Concession in the Kruger National Park.

**Opportunity Nr 3:** Rights to operate the accommodation (lodge), food and beverage, retail and wildlife activity (drives & walks) products on and responsibility for managing the roads and environmental infrastructure of the Lwakahle Concession in the Kruger National Park.

**Opportunity Nr 4:** Rights to operate the accommodation (lodges), food and beverage, retail and wildlife activity (drives & walks) products on and responsibility for managing the roads and environmental infrastructure of the Jakkalsbessie Concession in the Kruger National Park.

**Opportunity Nr 5:** Rights to operate the accommodation (lodge & tented camps), food and beverage, retail and wildlife activity (drives & walks) products on and responsibility for managing the roads and environmental infrastructure of the Mpanamana Concession in the Kruger National Park.

**Opportunity Nr 6:** Rights to operate the accommodation (lodge & tented camp), food and beverage, retail and wildlife activity (drives & walks) products on and responsibility for managing the roads and environmental infrastructure of the Mutlumuvi Concession in the Kruger National Park.

SANParks invites private parties who are experts in the respective fields to submit detailed bids in line with SANParks' mandate and objectives for these PPP opportunities. Interested parties will be expected to meet certain criteria in order to qualify.

SANParks will enter into a PPP agreement with the preferred bidder for a period likely to provide a fair return on investment for the private party. In return, the private party will meet agreed operating, development, refurbishment, broad-based black economic empowerment (B-BBEE) and environmental obligations and pay a PPP fee to SANParks.

All parties interested in participating in the process will be required to register their contact details with the SANParks Project Administrator:

Jabulile Galane, Telephone: Tel: (012) 426 5036

and E-mail: [jabulile.galane@sanparks.org](mailto:jabulile.galane@sanparks.org)

In addition, and to inform parties on the viability of the opportunities, a site visit and a bidder's conference will be arranged as part of the tender process.

Details on the above is outlined in the tender documents published on the SANParks Website. Interested parties are expected to obtain the Information Memorandum, Request for Proposal (RFP) and Draft PPP Agreement documents for the opportunities, setting out further details of the criteria and process to be followed, from the SANParks website under the About Us Section and more specifically under the Tenders section:

**<http://www.sanparks.org>**

Interested bidders will be required to submit detailed bids clearly marked for the respective opportunities (and containing specific financial, functional and B-BBEE proposals), only in the format given in the RFP documents, to SANParks' physical address, on the date as stipulated in the RFP document.

In keeping with SANParks' objectives, attention will be given to Broad Based Black Economic Empowerment and in particular, adherence to the B-BBEE Scorecard specified in the RFP Documents for these opportunities.

The regulatory provisions for tourism PPPs can be found on [www.ppp.gov.za](http://www.ppp.gov.za).