

## TENDER AMENDMENT NOTICE

### TO ALL PROSPECTIVE BIDDERS

**Tender Number:** GNP-044-24

**Tender Description:** Supply and Delivery of Fuel, and Provision of a Turnkey Forecourt Solution in South African National Parks (SANParks) for a period of 15 years

**Date of Original Advertisement:** 17 July 2025

addo elephant

agulhas

augrabies

bontebok

camdeboo

golden gate highlands

karoo

kgalagadi transfrontier

knysna lake area

kruger

mapungubwe

marakele

mokala

mountain zebra

namaqua

table mountain

tankwa karoo

tsitsikamma

richtersveld

west coast

wilderness

Please be advised of the following amendments to the above-mentioned tender:

#### A. Mandatory and Returnable document

- **Original Requirement:**

*"A valid retail license for the distribution and selling of petroleum products issued by the Department of Mineral Resources and Energy in terms of the Petroleum Products Act 120 of 1977 as amended and its Regulations. The licence must be in the name of the bidder" (as listed on pages 4 and 23 of the tender document).*

- **Amended Requirement:**

"A valid wholesale or manufacturing license for the distribution and selling of petroleum products issued by the Department of Mineral Resources and Energy in terms of the Petroleum Products Act 120 of 1977 as amended and Regulations 2006. The licence must be in the name of the bidder".

#### B. Pricing Schedules

- **Price Schedule 9.1 – Fuel Pricing:**

- The product "Diesel 500 ppm sulphur" has been replaced with "Diesel 50 ppm sulphur".

- **Price Schedule 9.2 - Forecourt Operations Lease and Related Costs:**

- The **LRP tank sizes** have been replaced with **ULP tank sizes**.

- All bidders must use the revised detailed pricing schedule (SBD 3.1) provided below when responding to this bid.

**9 DETAILED PRICING SCHEDULE: SBD 3.1 (Firm Prices)**

- 1) This bid comprises three price schedules for which bidders are required to submit proposals, namely:
  - a. **Price Schedule 9.1** – Fuel Pricing
  - b. **Price Schedule 9.2** – Forecourt Operations Lease and Related Costs
  - c. **Price Schedule 9.3** – Aboveground Fuel System Lease and Related Costs
- 2) Service providers are required to complete all three schedules. An Excel spreadsheet will be provided to assist with and verify price calculations
- 3) All prices quoted must be inclusive of Value Added Tax (VAT). Prices must be presented in South African Rand (ZAR). Price must include annual escalation rate (Only applicable in Price schedules: 9.2 & 9.3).
- 4) Bidders may review historical sales volumes (01 April 2020 to 31 March 2025), to inform their decision making for pricing (**Annexure B**).
- 5) The bidder's pricing must remain fixed for a minimum period of 180 days, commencing the day after the bid closing date. SANParks reserves the right to enter into negotiations with the recommended bidder prior to contract signing, if deemed necessary.

**9.1 Price Schedule: Fuel Price Schedule**

- 1) Fuel price must be within the regulated rates.
- 2) For the purpose of price evaluation SANParks has listed the price to be used (**PLEASE DO NOT CHANGE THE UNIT PRICES**).
- 3) For the purposes of price evaluation, the 2024/25 annual volumes have been used. (**PLEASE DO NOT CHANGE THE QUANTITIES PER ANNUM PROVIDED**)

9.1 Fuel Price Schedule							
Product	Wholesale / Refinery Regulated Unit Price Rates per litre	Percentage Discount off Unit Price		Discounted Unit Price Offer	Estimated Quantities per annum	Total Discounted annual price offer	Total Discounted Price for the contract period (Excl. Price Escalation)
		(%)	(ZAR)				
Diesel (50 ppm Sulphur)	19.40				4,640,227		
Diesel (50 ppm Sulphur)	19.40				3,063,485		
Petrol (ULP 93)	18.80				440,173		
Petrol (ULP 95)	18.80				3,961,558		
<b>9.1</b>	<b>Total basket of goods</b>						

**9.2 Price Schedule: Forecourt Operation Lease and Related Costs**

- 1) The service provider must determine and specify the rental amount of each forecourt as well as the aboveground infrastructure leased to SANParks under a single contract for the entire period. This rental, which represents the return on investment for forecourt and aboveground infrastructure upgrades, ongoing maintenance, system integration, and decommissioning, must be explicitly linked to the Regulatory Accounting System (RAS) Matrix Guidance (**Annexure F**) and its escalation. When pricing the total forecourt and aboveground infrastructure investment at each site, the service provider must meticulously consider the facility's operational costs, prevailing market conditions within the liquid fuels retail sector, and the financial feasibility of the dealership model to propose a fair and sustainable rental structure.
- 2) Current installation capacities are at **Annexure A (for both price schedules 9.2 & 9.3)**.
- 3) Where the proposed underground storage infrastructure upgrade may trigger an Environmental Impact Assessment (EIA) process, the service provider must inform SANParks timeously to enable an informed decision.

## 9.2 Price Schedule: Forecourt Operation Lease and Related Costs

Site	Pumps	Tank Size (lt)	Annual lease costs	Annual Service and Maintenance Cost	Annual Training Cost	Annual Site Cost	Total Contract Period Costs (Excl. Price Escalation)
			(A)	(B)	(C)	D = (A+B+C)	E = (D x 15)
<b>Kruger National Park</b>							
<b>Berg-en-Dal</b>	x2 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x3 double hose	Diesel (23 000)					
<b>Crocodile Bridge</b>	x2 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x2 double hose	Diesel (23 000)					
<b>Letaba</b>	x3 double horse	ULP 95 (23 000)					
	x3 double hose	ULP 93 (23 000)					
	x1 double hose	Diesel (23 000)					
<b>Lower Sabie</b>	x4 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x4 double hose	Diesel (23 000)					
<b>Mopani</b>	x2 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x2 double hose	Diesel (23 000)					
<b>Olifants</b>	x2 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x2 double hose	Diesel (23 000)					
<b>Orpen</b>	x2 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x3 double hose	Diesel (23 000)					
<b>Pretoriuskop</b>	x2 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x2 double hose	Diesel (23 000)					
<b>Punda Maria</b>	x1 double hose	ULP 95 (23 000)					
	x1 double hose	ULP 93 (23 000)					
	x2 double hose	Diesel (23 000)					
<b>Satara</b>	x4 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x4 double hose	Diesel (23 000)					
<b>Shingwedzi</b>	x2 double hose	ULP 95 (23 000)					
	x3 double hose	Diesel (23 000)					

## 9.2 Price Schedule: Forecourt Operation Lease and Related Costs

Site	Pumps	Tank Size (lt)	Annual lease costs	Annual Service and Maintenance Cost	Annual Training Cost	Annual Site Cost	Total Contract Period Costs (Excl. Price Escalation)
			(A)	(B)	(C)	D = (A+B+C)	E = (D x 15)
Skukuza	x4 double hose	ULP 95 (23 000)					
	x4 double hose	ULP 93 (23 000)					
	x5 double hose	Diesel (23 000)					
Skukuza Transport Depot	x2 double hose	ULP 95 (23 000)					
	x2 double hose	ULP 93 (23 000)					
	x2 double hose	Diesel (23 000)					
<b>Addo Elephant National</b>							
Main Camp	x1 single hose	ULP 95 (13 500)					
	x2 single hose	ULP 93 (9 000)					
	x2 double hose	Diesel (9 000)					
<b>Mountain Zebra National Park</b>							
MZNP	x1 double hose	ULP 95 (22 700)					
	x1 double hose	Diesel (13 500)					
<b>Golden Gate Highlands National</b>							
Glen Reenen	x1 double hose	ULP 95 (13 500)					
	x1 double hose	ULP 93 (4 500)					
	x1 double hose	Diesel (9 000)					
<b>Ais/Richtersveld Transfrontier Park</b>							
Main Camp	x1 double hose	ULP 95 (23 000)					
	x1 double hose	Diesel (14 000)					
<b>Kgalagadi Transfrontier Park</b>							
Twee Rivieren	x3 double hose	ULP 95 (23 000)					
	x2 double hose	Diesel (23 000)					
	x2 double hose	Diesel (15 000 x2)					
Nossob	x2 double hose	ULP 95 (23 000)					
	x2 double hose	Diesel (13 000 x2)					
Mata Mata	x2 double hose	ULP 95 (23 000)					
	x2 single hose	Diesel (9 000x2)					
<b>Augrabies Falls National Park</b>							
Main Camp	x2 double hose	Diesel (22 700)					
	x1 single hose	Diesel (9 000)					
9.2.	<b>Total basket of goods</b>						

**9.3 Price Schedule: Aboveground Fuel System Lease and Related Costs**

<b>9.3 Aboveground Fuel System Lease and Related Costs</b>							
<b>Site</b>	<b>Tanks</b> <b>Tank Size (lt)</b>	<b>Quantity</b>	<b>Annual lease costs</b> <b>A</b>	<b>Annual Service and Maintenance Costs</b> <b>B</b>	<b>Annual Site Costs</b> <b>C = (A+B)</b>	<b>Total Contract Period Costs (Excl. Price Escalation)</b> <b>D = (C x15)</b>	
<b>Kruger National Park</b>							
Crocodile Bridge Generator	5 000	1					
Letaba Workshop Generator	5 000	1					
Letaba Generator	5 000	1					
Lower Sabie Generator	5 000	1					
Kingfisher spruit Ranger	5 000	1					
Mopani Generator	5 000	1					
Olifants Generator	5 000	1					
Talamiti Generator	5 000	1					
Tshokwane Renger	5 000	1					
Pafuri Gate	5 000	1					
Nwanetsi Ranger	5 000	1					
Pretoriuskop Generator	5 000	1					
Punda Maria Generator	15 000	1					
Satara Generator	15 000	1					
Sirheni Generator	5 000	1					
Shingwedzi Generator	5 000	1					
Shimuweni Generator	5 000	1					
Skukuza Generator	5 000	1					
<b>Kgalagadi Transfrontier Park</b>							
Twee Rivieren Generator	23 000	1					
Nossob Generator	23 000	1					
Mata Mata Generator	23 000	1					
<b>Tankwa Karoo</b>							
Main Reception site	23 000	1					
<b>Mapungubwe National Park</b>							
Main Reception site	5 000	1					
<b>9.3</b>	<b>Total basket of goods</b>						
<b>9.1 + 9.2 + 9.3</b>	<b>Total bid offer (basket of goods) excluding price changes</b>						

C. **Closing Date and Time**

An extension is granted to allow sufficient time for bidders to implement the above amendments.

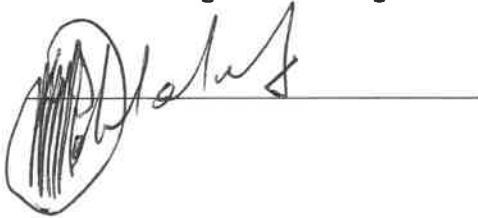
- **Original Closing Date and Time:** 15 August 2025 at 11h00.
- **Revised Closing date and time:** 22 August 2025 at 11h00.

All other conditions of the tender remain unchanged.

**NAME:** Lucky Mahlalela

**DESIGNATION:** **Senior Manager SCM: Kruger National Park**

**SIGNATURE:**

A handwritten signature in black ink, appearing to read 'Lucky Mahlalela', is written over a horizontal line. The signature is enclosed in a hand-drawn oval.