



South African  
NATIONAL PARKS

To develop, protect, expand, manage and promote a system of sustainable national parks that represents natural and cultural heritage assets, through innovation, excellence, responsible tourism and just socio-economic benefit for current and future generations.

18 November 2024

### PPP OPPORTUNITIES ADVERTISED ON 15 SEPTEMBER 2024

SANParks is offering the following investment opportunities for Public Private Partnerships:

**Opportunity Nr 1:** To operate the lodge accommodation of the Jock of the Bushveld Concession in the Kruger National Park.

**Opportunity Nr 2:** To operate the lodge accommodation of the Mluwati Concession in the Kruger National Park.

**Opportunity Nr 3:** To operate the lodge accommodation of the Lwakahle Concession in the Kruger National Park.

**Opportunity Nr 4:** To operate the lodge accommodation of the Jakkalsbessie Concession in the Kruger National Park.

### NOTICE ON UPLOADING OF FINAL DOCUMENTS

Please note that the final Information Memorandum and final Request for Proposals documents for each of the four concessions are being uploaded to the Website.

These documents have been updated taking into consideration the Errata issued as well as clarifications given in the four rounds of Responses to Bidder Questions.

Where changes were made in clause wording the clause has been highlighted in yellow. Where changes were made in tables the table heading has been highlighted in yellow.

Bidders should note in particular the following major changes in the RFP:

- Amended PPP Fee Offer (bidders should note all the Bidder Question responses in Round 3 and 4 providing clarifications on the approach – particularly note “The evaluation of the PPP FEE offer for Bidding Purposes is undertaken as an NPV calculation over the 25-year period of the Minimum Committed Concession Fee”.

|ai-|ais/richtersveld transfrontier

addo elephant

agulhas

augrabies falls

bontebok

camdeboo

golden gate highlands

karoo

kgalagadi transfrontier

knysna

kruger

mapungubwe

marakele

meerkat

mokala

mountain zebra

namaqua

table mountain

tankwa karoo

tsitsikamma

west coast

wilderness

- Number of bid submissions and number of bid wins allowed.
- Functionality Scorecard.
- BEE Scorecard.
- Residual Value Updates.