



South African
NATIONAL PARKS

To develop, protect, expand, manage and promote a system of sustainable national parks that represents natural and cultural heritage assets, through innovation, excellence, responsible tourism and just socio-economic benefit for current and future generations.

15 October 2024

PPP OPPORTUNITIES ADVERTISED ON 15 SEPTEMBER 2024

SANParks is offering the following investment opportunities for Public Private Partnerships:

Opportunity Nr 1: To operate the lodge accommodation of the Jock of the Bushveld Concession in the Kruger National Park.

Opportunity Nr 2: To operate the lodge accommodation of the Mluwati Concession in the Kruger National Park.

Opportunity Nr 3: To operate the lodge accommodation of the Lwakahle Concession in the Kruger National Park.

Opportunity Nr 4: To operate the lodge accommodation of the Jakkalsbessie Concession in the Kruger National Park.

The following clauses in the Request for Proposals (“RFP) issued by South African National Parks (“SANParks”) dated 13 September 2024 are incorrect:

|ai-|ais/richtersveld transfrontier

addo elephant

agulhas

augrabies falls

bontebok

camdeboo

golden gate highlands

karoo

kgalagadi transfrontier

knysna

kruger

mapungubwe

marakele

meerkat

mokala

mountain zebra

namaqua

table mountain

tankwa karoo

tsitsikamma

west coast

wilderness

ERRATUM 1:

90/10 Preference Point System Evaluation

15.3.1 The applicable preference point system for this tender is the 90/10 preference point system. i) A maximum of 90 points is allocated for price on the following basis:

= "90/10

Ps = Points scored for price of tender under consideration

Pt = PPP Fee Offer under consideration

Pmin = Price of lowest acceptable tender"

The Corrected Clause 15.3.1 is as follows:

90/10 Preference Point System Evaluation

15.3.1 The applicable preference point system for this tender is the 90/10 preference point system. i) A maximum of 90 points is allocated for price on the following basis:

= "90/10

Ps = Points scored for price of tender under consideration

Pt = PPP Fee Offer under consideration

Pmax = Price of highest acceptable tender"

ERRATUM 2

Points Awarded for Specific Goals

A maximum of 10 points will be awarded for specific goals.

In terms of Regulation 5(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in Schedule 7 (B-BBEE Obligations).

The Corrected clause and insertion is as follows:

A maximum of 10 points will be awarded for specific goals.

In terms of Regulation 5(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in the table below, as must be supported by proof/ documentation stated in the conditions of this tender.

	B-BBEE SPECIFIC GOALS	Preference Points Allocation
1.	Bidders B-BBEE Contributor Status of at least Level 4	2

2.	Bidders' commitment to meet and exceed all Compliance Targets set out in Annexure 3 (B-BBEE Obligations)	8
TOTAL		10

ERRATUM 3:

23.3 Suggested Cashflow Spreadsheet format for point 1.2.3 of the Functionality Schedule: This may be in a spreadsheet format of the Bidder's choice, but must at least present the following:

	Start-up R'000	Year 1 R'000	Year 2 R'000	Year 3 R'000	Year 4 R'000	Year 5 R'000	Year 6 R'000	Year 7 R'000
Cash inflows								
Owners' capital								
Loans received								
Grants received								
Cash from sales and other operating revenue								
Cash from other sources								
Total cash inflow (A)								
Cash outflows								
Project costs and start-up expenses								
Salaries, wages, and staff costs								
All other operating costs and expenses								
Loan repayments								

The Corrected Clause 23.3 is as follows:

23.3 Suggested Cashflow Spreadsheet format for point 1.2.3 of the Functionality Schedule: This may be in a spreadsheet format of the Bidder's choice, but must at least present the following:

	Start-up R'000	Year 1 R'000	Year 2 R'000	Year 3 R'000	Year 4 R'000	Year 5 R'000	Year 6 R'000	Year 7 R'000*
Cash inflows								
Owners' capital								
Loans received								
Grants received								
Cash from sales and other operating revenue								
Cash from other sources								
Total cash inflow (A)								
Cash outflows								
Project costs and start-up expenses								
Salaries, wages, and staff costs								
All other operating costs and expenses								
Loan repayments								
Infrastructure upgrades/Building additions/ internal décor etc.								
Replacement of equipment and vehicles								
Total cash outflow (B)								
Net cash flow [A – B] before PPP fees and tax								

*Adapt for the full period of the PPP

For further information, please contact the Business Development Unit on
012 426 5036.