



## South African NATIONAL PARKS

### SEGWAY PEOPLES' TRANSPORTER



### OPPORTUNITY

- ✚ In a nutshell Kayak-Lilo is a water-based activity that involves paddling kayaks\flat boats and small inflatable boats for accessing the narrow and deeper parts of the river gorge.
- ✚ The activity starts from the Park's harbour\launch site, gliding through the mouth of the ocean - underneath the famous Storms River Mouth Suspension Bridge, on towards the Storms River gorge.
- ✚ To be complemented by other water-based attractions such as snorkelling, scuba diving, raft rodeo etc-**NB: subject to SANParks' approval.**
- ✚ **Contract term: 10-year period term**



### PRODUCT ENVISAGED:

- ✚ The product has Pax capacity of 150 heads –
- ✚ the successful operator to provide equipment and gear to carry the pax.
- ✚ **NB: Bidders are encouraged to read the Information Memorandum and Request for Proposals for clarity.**



existence consisting of Kayak-Lilo or

- + Any existing operational facility that has parted with technical partners (5) to prove 3 years of experience.
- Technical partner meeting these requirements must hold at least 30% shares in SPV.

**BBBEE** \_ (As per scorecard)

Elements	Financing and Capital Plan	Business and Operational Plan	Development, and Environmental Plan	Risk Matrix	B-BBEE Proposal
Weight	10%	35%	20%	15%	20%

- + Two: PPP offer and existing B-BBEE rating (80/20 system)

PPP Fee Offer	Bidder's existing B-BBEE rating
80%	20%

## ENVIRONMENTAL CONSIDERATIONS

Section 4 of RFP

**NB: No EIA not required for this activity**

## STAFF AND HOUSING

- + No Staff housing is available.

## BID BOND & PERFORMANCE BOND

- + B: Amount: R 58 000.00 (Payable at bidding phase)
- + P: Amount: R 233 000.00 (Payable at Contract Phase)
- + Balance = R 175 000.00

- + Objective criteria (may result in the contract being awarded to a bidder that did not score the highest points): *to broaden participation in PPPs, SANParks will give preference to Bidders that have less than five PPP contracts with SANParks*

## PPP FEE PAYABLE

- + Higher of:
  - (1) Minimum PPP Fee of R 19 000 per monthly (excl. VAT) or
  - (2) <bidded>% of Gross Revenue.

## TERMS AND CONDITIONS

The above information is a summary of the opportunity. Please note that the Request for Proposal (RFP) and Information Memorandum documents are published on the SANParks Web Site ([www.sanparks.org](http://www.sanparks.org)) and contains more detail on the opportunities and supersede this document.

## EVALUATION

Two-envelope system:

- + One: Functionality (including B-BBEE Proposal) – 75% overall threshold

**NB: BIDDERS CONFERENCE VIRTUAL DAATE TO BE ANNOUNCED -**