



South African
NATIONAL PARKS

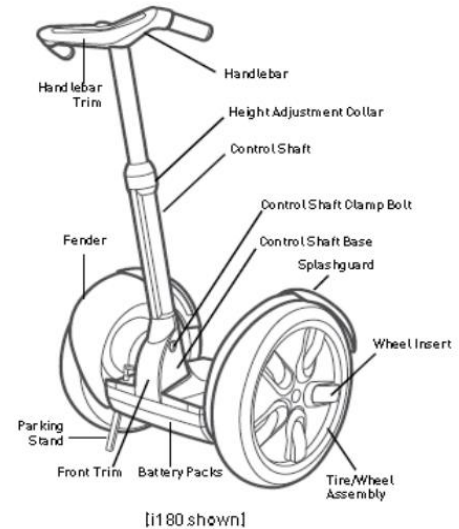
SEGWAY TRANSPORTER



OPPORTUNITY

- ✚ The Segway PT is a two wheeled, self-balancing, battery powered bike (vehicle), relatively safe and does not make any noise. It is often referred to the “Green Transporters” because it is environmental friendly.
- ✚ It does not use any gas or fuel as means that it does not emit any harmful gasses into the environment.
- ✚ This opportunity is to operate, for commercial purposes, Segway People Transporters in the Tsitsikamma Section of the Tsitsikamma Forest
- ✚ To be complemented by other complementary activities **-NB: subject to SANParks’ approval.**

- ✚ **Contract term: 7-year period term**



PRODUCT ENVISAGED:

- ✚ The product has Pax capacity of **30 per activity**
- ✚ Bidder to manage pax in accordance with submissions – subject to SANParks’ approval.
- ✚ **NB: Bidders are encouraged to read the Information Memorandum and Request for Proposals for clarity.**

LAUNCH SITE & SITE CAPACITY

- ✚ **Site visit arranged.**
- ✚ Unlike the Kayak-Lilo, SANParks will not provide the administrative space and meeting point – it is the responsibility of the successful bidder to co-ordinate logistics, storage, and the administrative space.
- ✚ Pax **30 per activity**

UTILITIES

- ✚ Not applicable

IDENTITY OF BIDDERS-SECTION 1B OF RFP

- ✚ Single company / unincorporated JV / Trust
- ✚ One SPV to contract with SANParks
- ✚ Bid to provide detail of SPV structure and roles & responsibilities.

QUALIFICATION CRITERIA

Capacity

- ✚ Minimum business turnover not less than R200 000.00 per annum
- ✚ Single concessionaire with required experience for the opportunity and turnover stated above; or
- ✚ Single concessionaire without the required experience – however must have partnered with a technical partner consisting of at least 5 members- who possess 3 years of experience in the opportunity and 30% shareholding in the SPV.

FINANCIAL REQUIREMENTS:

- ✚ Audited or independently reviewed financial statements corresponding to the last 2 years or
- ✚ Statements of assets, with confirmation of ownership, certified by a qualified auditor.

TOURISM EXPERIENCE:

- ✚ 3 years proven operating experience in the tourism industry
- ✚ At least 1 existing operational facility in existence consisting of Segway TP or
- ✚ Any existing operational facility that has parted with technical partners (5) to prove 3 years of experience.
 - Technical partner meeting these requirements must hold at least 30% shares in SPV.

BBBEE _ (As per scorecard)

ENVIRONMENTAL CONSIDERATIONS

Section 4 of RFP

NB: No EIA not required for this activity

STAFF AND HOUSING

- ✚ No Staff housing is available.

BID BOND & PERFORMANCE BONDS

- ✚ B: Amount: R 22 000.00 (*Payable at bidding phase*)
- ✚ P: Amount: R 89 000.00 (*Payable at Contract signing phase*)
- ✚ Balance = R 67 000.00

PPP FEE PAYABLE

- ✚ Higher of:
 - (1) Minimum PPP Fee of R 7 000 per monthly (excl. VAT) or
 - (2) <bidded>% of Gross Revenue.

EVALUATION

Two-envelope system:

- ✚ One: Functionality (including B-BBEE

Proposal) – 75% overall threshold

Elements	Financing and Capital Plan	Business and Operational Plan	Development, and Environmental Plan	Risk Matrix	B-BBEE Proposal
Weight	10%	35%	20%	15%	20%

- ✚ Two: PPP offer and existing B-BBEE rating (80/20 system)

PPP Fee Offer	Bidder's existing B-BBEE rating
80%	20%

- ✚ Objective criteria (may result in the contract being awarded to a bidder that did not score the highest points): *to broaden participation in PPPs, SANParks will give preference to Bidders that have less than five PPP contracts with SANParks*

TERMS AND CONDITIONS

The above information is a summary of the opportunity. Please note that the Request for Proposal (RFP) and Information Memorandum documents are published on the SANParks Web Site (www.sanparks.org) and contains more detail on the opportunities and supersede this document.

NB: BIDDERS CONFERENCE VIRTUAL DAATE TO BE ANNOUNCED -