

To develop, expand, manage and promote a system of sustainable national parks that represent biodiversity and heritage assets, through innovation and best practice for the just and equitable benefit of current and future generations.



CONSOLIDATED QUESTIONS FOR GNP-027-20 FOR PUBLICATION ON SANPARKS WEBSITE:

Question 1:

Please assist with the following in order for us to quote for Services that you request:

We need the number of employees at each location please.

Answer 1:

Kindly refer to the Annual Report which is available on the SANParks website <https://www.sanparks.org/about/annual/>

Question 2:

Would it be possible to get an extension for response on Bid GNP 027 20

Answer 2:

The bid was made available on 12 December 2020 and the closing date is reasonable. However, due to an addendum to the Bid, the closing date will be amended and the extension will be published on the SANParks website, e-Tender Portal and Government Tender Bulletin.

Question 3:

1. Could you please confirm if it is still a requirement to submit original hard copies of the bid documents, given the current Covid-19 restrictions? Or would a digital submission be acceptable.

addo elephant
agulhas
augrabies
bontebok
camdeboo
golden gate highlands
karoo
kglalagadi transfrontier
knysna lake area
kruger
mapungubwe
marakele
mokala
mountain zebra
namaqua
table mountain
tankwa karoo
tsitsikamma
richtersveld
west coast
wilderness

2. Are you willing to accept proposals via email or through another digital transfer service? We understand from the RFP that you are requesting hard copies, however due to the Covid pandemic we are trying to limit physical interactions as much as possible for the safety of our team as well as yours. For this reason, our preference would be an online submission.

Answer 3:

1. The bid responses should be submitted as indicated in the bid document, i.e. at the tender box and you MUST include an electronic copy of the bid response on a USB/Memory Stick.
2. SANParks currently does not have a system to cater for the magnitude of bid responses for each bid, noting the covid risks, however it is unfortunate that all bids be submitted as stipulated in the bid document, including USB/Memory Sticks as indicated above.

Question 4:

I would like to refer you to **Page 13 of 52** of the TOR that tabulates the **Evaluation Criteria**.

You did not provide a description of the **second criteria: Evaluation of references received**. Because of this, it is a bit open interpretation (what output is expected to score points) and there is an overlap between **criteria 2** based on output (description) expected in the **criteria 1 - Proven track record and experience...**

For criteria 2 – does a relevant project experience section detailing relevant previous projects (description and clients) within the technical proposal suffice to score points?

Answer 4:

Although the **second criteria: Evaluation of references received**, the description is not provided, the point's allocation is clear in terms of what is required. Reference letters on criteria 1 will be used to evaluate criteria 2.

The second one is unpacking that particular experience relevant to the project. Refer to the point's allocation.

Question 5:

- Is there a requirement or preference to involve a development partner during the execution of the project?
- Page 13 of the invitation to bid states one of the team requirements as evidence of “membership of professional bodies where applicable”. Are there any professional bodies in particular that you are looking for here?
- Page 13 of the invitation to bid requests the value of similar assignments conducted. Can you clarify what value you are looking for here? Is it the price paid by the clients previously, or the value unlocked by the assignment?
- Page 14 of the invitation to bid states one of the team requirements as “Minimum of 10 years’ experience in conducting similar or equivalent assignment”. Can you clarify what the 10 years refers to? For example:
 - Does each member require 10 years’ experience?
 - Should the total experience of the team exceed 10 years?
 - Should the average team member experience exceed 10 years?
- Critical to the success and value of the project will be a dedicated team from SANParks that will be a part of the model development. Do you already have an idea of who from SANParks would form this team?

Answer 5:

- The bidder should provide all team members that will ensure delivery of the project as per the scope of work and also their own methodology to deliver on the project.
- Only where applicable – If CV shows that a member belongs to a professional body – that proof should be attached.

- Price paid /contract value
- The Lead Team member is expected to have minimum 10 years' experience.
- The team will be composed of teams from different divisions at General manager level (CFO's office , Tourism, Conservation, Parks and KNP, IT where necessary)