GNP-006-20 Insurance Tender Bidders questions and responses:

Closing Date: 03 August 2020
Publication date: 05 August 2020

Question:

Insurers require completed proposal forms for them to provide quotes accordingly, please assist with the following:
- Commercial Crime and Annexure A
- Cyber
- Directors and Officers
- Employment Practices Liability
- Commercial Professional Indemnity (Built Environment PI)

Answer:

Proposal forms are in process and will be emailed to you by close of business on Wednesday, 5 August 2020.

Question:

Marine

Kindly provide us with a correct breakdown including sum insureds for trailer

Answer:

A full list of marine vessels will be posted on our website by 5 August 2020. Please note that there is a correction on the Marine amount originally reflected on the invitation to bid (p19/61), please refer to the corrected list of marine vessels on the website. This includes vessels, trailers and the pontoon. Total adjusted value: R19,885,607 (VAT inclusive)
Question:
Please clarify the validity period from date of closure eg 150 days – as insurers quotes will normally be 30 or 60 days to hold terms and the expiry date of the insurance period is 30 September 2020

Answer:
150 day validity period: is the period within which the bidder agrees to keep their offer legally binding.

Question:
Kindly provide List of vehicles and Number of days vehicles hired in (Can you tell us if this tender includes motor vehicles, and if so, how many?)

Answer:
A full fleet list will also be posted on our website.

The total number of hired in days for 2019/20: 2756 days

Yes, the tender includes motor vehicles, please see the tender document as published. The fleet details are on p19/61 on the “Invitation to Bid” and Item 11 of the “Executive Summary”. The full fleet schedule will also be placed on our website by close of business on Wednesday, 5 August 2020. It is however important to scrutinise all the documents as published, for specific instructions regarding excesses and broker requirements

Question:
In terms of page 14 – References please clarify does SANParks need reference letters from clients and insurers separately?

Answer:
Please provide at least signed letters from 5 (five) clients confirming your company's involvement, level of service and contact details.

Question:
Detailed claims experience for the past three years
A 5-year detailed claims history will be posted on our website by close of business on Wednesday, 5 August 2020.

Deductible structures that must apply

No deductible structures are supplied, please see the “Invitation to Bid” document for instructions regarding deductibles.

Please may you forward our office the following requested documents:

- Asset Register

SANParks asset register is not available, please use the insured values as stated in the bid document and the Annexures as published on the website.

List of Items, Schedule of Requirements, Scope of Work, Terms of Reference, Bill of Materials required and Soft Copy of the Tender Document through email and Information about the Tendering Procedure and Guidelines.

Please see the tender documents on our website: https://www.sanparks.org/groups/tenders/2020/short-term-insurance.php. Tender documents cannot be accessed via email. Please follow link to access the tender document.

Names of countries that will be eligible to participate in this tender
Answer:

South Africa

Question:

Estimated Budget for this Purchase

Answer:

The 90/10 principle will apply as the bid is expected to exceed R50m.

Question:

Any Extension of Bidding Deadline? Any Addendum or Pre Bid meeting Minutes?

Answer:

No extension of bid will be allowed. Closing date of bid: 14 August 2020 at 11:00 AM. No addendum issued for this bid.

Question:

Can you provide a survey for Skukuza as the target location at +/- R900m?

Answer:

There are no survey reports available. All previous surveys were commissioned and paid for by the relevant underwriter, therefore the intellectual property of the surveys belong to them.

Question:

Can you provide more detail on the R320m Liability claim in 2018/2019 and the R50m Fire claim in 2019/2020?

Answer:

R320 million liability claim: Demands from attorneys for compensation after the 2018 fires in the Garden Route. Various parties involved and the matter is on-going.
R50 million is not a fire claim, it is for loss of revenue in terms of the Covid-19 virus (infectious diseases and acts of authorities closure), on our Assets policy. Apologies if this caused confusion.

**Question:**

**Additional Items 2020 / 2021:**

What are these additional items listed? Is it buildings? Are these items part of the Sanpark Tender Executive Summary final document? If not, should it be added to the tender executive summary final?

**Answer:**

Additional items: Please see p1 of the Executive Summary (part of the bid documents) for a definition of “Additional Items”. There are three (3) values that should be insured under Property Damage:

- Thatch buildings: R2,406,411,879
- Non-thatch buildings: R4,269,166,817
- Additional items: R3,582,665,308
- Total: R10,258,244,004 (VAT exclusive)

**Vat Inclusive:** R11,796,980,605

**Question:**

**Latest audited statements**

**Answer:**

Our latest financial statements are contained in our annual reports on our website: [https://www.sanparks.org/about/annual/](https://www.sanparks.org/about/annual/)

**Question:**

The Tender insurance period refers to annual period. SANParks normal insurance period is 1 April to 30 March but due to the Tender the period have already been extended for another 6 months eg expiring on 30 September 2020. Therefore Insurers have already an 18 months insurance period and will not be able to extend a further 6 months to 30 March 2021. Will the new insurance period then be 1 October 2020 to 30 September 2020?

**Answer:**

The start and end of financial year should not dictate the start of a contract. Yes, the new insurance period will be from 01 October 2020 to 30 September 2021 and run for five (05) years.