COMMERCIAL NON – EXCLUSIVE OPPORTUNITIES

- FOR OPERATING VARIOUS NON-EXCLUSIVE TOURISM OPPORTUNITIES IN THE WILDERNESS SECTION OF THE GARDEN ROUTE NATIONAL PARK -

In line with its Strategic Plan for Commercialization, SANParks intends to form various non-exclusive partnerships in terms of which selected private parties will be granted the rights to operate various tourism opportunities in the Wilderness Section of the Garden Route National Park.

SANParks invites prospective investors and operators to submit detailed bids in line with its mandate and objectives for these opportunities. Interested parties will be expected to meet certain minimum criteria in order to qualify.

In typical agreements in this sector, the private party is granted the rights to operate tourism opportunities for commercial purposes on state conservation property for a period likely to provide a fair return on investment. In return, the private parties will have to meet agreed environmental, development, operating and broad-based black economic empowerment (BEE) obligations, and pay agreed PPP fees to SANParks. The successful bidders will be expected to commence within prescribed times as set out in the RFP documents.

The Request for Proposal (RFP) documents, setting out further details of the minimum criteria and prescribed process to be followed, is available from the SANParks website at http://www.sanparks.org.

Alternatively, information can be obtained by contacting Andile Namntu, Manager: Business Development at:
Telephone: (044) 302 5629, Facsimile: +27 44 302 5627 / +27 86 5583925
E-mail: andile.namntu@sanparks.org

A Compulsory due diligence meeting will be held on the 6th March 2018 in the Boardroom (Loerie Nest) that is in Ebb and Flow Rest Camp in the Wilderness Section of the GRNP at 11h00.

Interested bidders are required to submit detailed bids (containing specific financial, functional and BEE proposals), only in the format given in the RFP document, to SANParks’ physical address, no later than Friday 6th April 2018 at 11h00.

In keeping with SANParks’ objectives, attention will be paid to Broad Based Black Economic Empowerment and in particular, adherence to the Tourism Sector BEE Charter and Scorecard.