Request for Proposals  
South African National Parks (SANParks)  
Table Mountain National Park  
Boulders – Endangered African Penguin Sanctuary Facility:  
Tourism PPP Opportunity for an Operator to operate and maintain the Boulders curio retail with related tourism activities

In line with SANParks’ Strategic Plan for Commercialisation, SANParks intends to form a public private partnership (PPP) in which it gives a selected private party the rights to the commercial use of the Boulders Retail Facility which includes a curio retail with related tourism activities through a public private partnership agreement. The commercial venture offers the bidder the opportunity to provide a curio retail shop that is aligned with a cause related marketing strategy and its link to the cause of the endangered African Penguin. A secondary opportunity is for the private party to provide an on the go quality and value-for-money food and beverage services to SANParks’ customers at the TMNP.

SANParks invites prospective investors and operators to submit bids in line with SANParks’ mandate and aims and responsive to the SANParks’ specifications and objectives for this tourism PPP opportunity.

SANParks will enter into a PPP agreement with the winning bidder for which is determine by the capital investment for a period of ten years likely to provide a fair return on investment for the private party. In return, the private party will meet agreed financial, environmental, operational and Broad-Based Black Economic Empowerment obligations, and pay a PPP fee to SANParks.

The request for proposals (RFP) document, containing all bid specifications and the draft PPP agreement, is available on our website www.sanparks.org.

Enquiries can be sent to Wendy Davids, e-mail address: wendy.davids@sanparks.org.

A site visit for prospective bidders will be held at Boulders Facility on 11 October 2018 at 11h00. Please mail us by the 10 October 2018 to confirm your attendance.

Bidders are required to submit proposals, only in the format given in the RFP document to the South African National Parks, 643 Leyds Street, Muckleneuk, Pretoria, before 11:00. Closing date is the 5 November 2018 at 11h00. No late bids will be accepted.

The regulatory provisions for tourism PPPs can be found on www.ppp.gov.za.