COMMERCIAL OPPORTUNITY

FOR OPERATING A POP-UP HEALING SERVICE AT THE ADDO MAIN AND NYATHI REST CAMPS IN THE ADDO ELEPHANT NATIONAL PARK

In line with its Strategic Plan for Commercialization, SANParks intends to form a Commercial Partnership in terms of which a selected private party will be granted the rights to operate a Pop-Up Healing Service in the Addo Elephant National Park for commercial purposes.

SANParks invites prospective investors and operators to submit detailed bids in line with its mandate and objectives for these PPP opportunities. Interested parties will be expected to meet certain minimum criteria in order to qualify.

In typical PPP agreements in this sector, the private party is granted the rights to operate the Pop up Healing Service for commercial purposes on state conservation property for a period likely to provide a fair return on investment. In return, the private parties will have to meet agreed environmental, development, operating and broad-based black economic empowerment (BEE) obligations, and pay agreed PPP fees to SANParks. The successful bidders will be expected to commence within prescribed times as set out in the RFP documents.

The Request for Proposal (RFP) documents, setting out further details of the minimum criteria and prescribed process to be followed, is available from the SANParks website at http://www.sanparks.org. Alternatively, information can be obtained by contacting Andile Namntu, Manager: Business Development at: Telephone: (044) 302-5629, Facsimile: +27 44 302 5627/+27 86 558 3925, e-mail: andile.namntu@sanparks.org

A Compulsory site visit – due diligence meeting will be held on the 28th September 2017 in the Boardroom that is in Addo Main Camp at 11h00.

Interested bidders are required to submit detailed bids (containing specific financial, functional and BEE proposals), only in the format given in the RFP document, to SANParks’ physical address, no later than Friday, 27th October 2017 at 11h00.

The regulatory provisions for PPPs can be found on www.ppp.gov.za.

In keeping with SANParks’ objectives, attention will be paid to Broad Based Black Economic Empowerment and in particular, adherence to the Tourism Sector BEE Charter and Scorecard.