PPP INVESTMENT OPPORTUNITIES

- OPERATION OF AN ACCOMMODATION PRODUCT IN TRAIN COACHES ON THE SELATI BRIDGE (ADJACENT TO THE SKUKUZA CAMP) –

- BUSH BRAAI OPPORTUNITY IN THE CROCODILE BRIDGE SECTION OF THE KRUGER NATIONAL PARK –

- OPERATION OF THE FLEET WORKSHOPS IN THE SKUKUZA, LETABA AND SHINGWEDZI CAMPS OF THE KRUGER NATIONAL PARK -

Subject to National Treasury Approval, South African National Parks (SANParks) intends to form three different Public Private Partnerships (PPP’s) in which it gives a selected private party the rights to establish the following:

**Opportunity Nr 1:** Rights to develop, initiate, operate and maintain an accommodation product (in train coaches) on the Selati Bridge next to the Skukuza camp in the Kruger National Park together with the right to upgrade of the Selati Precinct into either a restaurant or reception area complementing the accommodation product.

**Opportunity Nr 2:** Rights to operate the workshops in the Skukuza, Letaba and Shingwedzi Camps of the Kruger National Park and have exclusive rights to service and maintain the SANParks vehicle fleet as well as the right to assist tourists with repairs to vehicles where breakdowns occur. In addition the private party will be afforded the opportunity to engage with private lodges within the borders of the greater Kruger National Park to service and maintain their vehicles as well.

**Opportunity Nr 3:** Rights to operate the Bush Braai Product consisting of Game Drives and Catering (Bush breakfast and Bush Dinner/Braai) in the Crocodile Bridge Section of the Kruger National Park.

SANParks invites private parties who are experts in the respective fields to submit detailed bids in line with SANParks’ mandate and objectives for these PPP opportunities. Interested parties will be expected to meet certain criteria in order to qualify.
SANParks will enter into the PPP agreement with the preferred bidder for a period likely to provide a fair return on investment for the private party. In return, the private party will meet agreed operating, development, refurbishment, broad-based black economic empowerment (BBBEE) and environmental obligations, and pay a PPP fee to SANParks.

All parties interested in participating in the process will be required to register their contact details with the SANParks Project Officer. In addition and in order to inform parties on the viability of the opportunities, the following will be arranged as part of the tender process:
- A site visit and
- A bidder’s conference.

Details on the above is outlined in the tender documents published on the SANParks Website. In light of that interested parties are expected to obtain the Information Memorandum and Request for Proposal (RFP) documents for the opportunities, setting out further details of the criteria and process to be followed, from the SANParks website under the Special Groups Section and more specifically under the Tenders section:

http://www.sanparks.org

Alternatively, information can be obtained by contacting the following SANParks representatives:

**For Opportunity 1 and 2:**
James Daniels, Cell Phone: 083 679 0472, Telephone: (012) 426 5280 and E-mail: james.daniels@sanparks.org

**For Opportunity 3:**
Banele Malie, Cell Phone: 079 058 4981, Telephone: (012) 426 5355 and E-mail: banele.malie@sanparks.org

Interested bidders will be required to submit detailed bids clearly marked for the respective opportunities (and containing specific financial, functional and BEE proposals), only in the format given in the RFP documents, to SANParks’ physical address, no later than the following date:

**18 November 2016 at 11:00.**

In keeping with SANParks' objectives, attention will be given to Broad Based Black Economic Empowerment and in particular, adherence to the Tourism BEE Scorecard.

The regulatory provisions for tourism PPPs can be found on www.ppp.gov.za.