REQUEST FOR QUOTATION

Terms of Reference

APPOINTMENT OF SERVICE PROVIDERS FOR THE HEADHUNTING OF A GENERAL MANAGER: SUPPLY CHAIN MANAGEMENT

RFQ NO.

RFQ-001-22
# REQUEST FOR QUOTATION

You are hereby invited to submit a price quotation for:

**APPOINTMENT OF SERVICE PROVIDERS FOR THE HEADHUNTING OF A GENERAL MANAGER: SUPPLY CHAIN MANAGEMENT**

<table>
<thead>
<tr>
<th>RFQ NUMBER:</th>
<th>RFQ-001-22</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADVERTISEMENT DATE:</td>
<td>13 April 2022</td>
</tr>
<tr>
<td>CLOSING DATE:</td>
<td>20 April 2022</td>
</tr>
<tr>
<td>CLOSING TIME:</td>
<td>12:00</td>
</tr>
<tr>
<td>BID DOCUMENT DELIVERY ADDRESS:</td>
<td><a href="mailto:scmquotations@sanparks.org">scmquotations@sanparks.org</a> (Please note that any submissions made to any other email other than the designated email will not be accepted)</td>
</tr>
<tr>
<td>BID VALIDITY PERIOD:</td>
<td>90 days (commencing from the RFQ Closing Date)</td>
</tr>
<tr>
<td>TECHNICAL RELATED QUERIES</td>
<td>Reginah Visser</td>
</tr>
<tr>
<td>SCM RELATED QUERIES</td>
<td>Mpho Masia</td>
</tr>
</tbody>
</table>

Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.

Bidders shall submit proposal responses in accordance with the prescribed manner of submissions as specified above. Bids received after the time stipulated shall not be considered.

Where applicable, the successful bidder will be required to fill in and sign a written Contract Form (SBD 7).

Bidders are not allowed to contact any other SANParks staff in the context of this RFQ other than the indicated officials under SBD 1 or as indicated above.

**NB:** No proposal shall be accepted by SANPARKS if submitted in any manner other than as prescribed above.
**PART A**

**INVITATION TO BID**

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE SOUTH AFRICAN NATIONAL PARKS

| BID NUMBER: RFQ-001-22 | CLOSING DATE: 20 April 2022 | CLOSING TIME: 12:00 |

**DESCRIPTION**

APPOINTMENT OF SERVICE PROVIDERS FOR THE HEADHUNTING OF A GENERAL MANAGER: SUPPLY CHAIN MANAGEMENT

**BID RESPONSE DOCUMENTS MUST BE SENT TO THE DESIGNATED EMAIL ADDRESS**

scmquotations@sanparks.org

<table>
<thead>
<tr>
<th>BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO</th>
<th>TECHNICAL ENQUIRIES MAY BE DIRECTED TO:</th>
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<tbody>
<tr>
<td>CONTACT PERSON Mpho Masia</td>
<td>CONTACT PERSON Reginah Visser</td>
</tr>
<tr>
<td>TELEPHONE NUMBER 012 426 5083</td>
<td>TELEPHONE NUMBER 012 426 5183</td>
</tr>
<tr>
<td>E-MAIL ADDRESS <a href="mailto:Mpho.masia@sanparks.org">Mpho.masia@sanparks.org</a></td>
<td>E-MAIL ADDRESS <a href="mailto:reginah.visser@sanparks.org">reginah.visser@sanparks.org</a></td>
</tr>
</tbody>
</table>

**SUPPLIER INFORMATION**

<table>
<thead>
<tr>
<th>NAME OF BIDDER</th>
<th>POSTAL ADDRESS</th>
<th>STREET ADDRESS</th>
<th>TELEPHONE NUMBER CODE NUMBER</th>
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<tr>
<th>CELLPHONE NUMBER</th>
<th>E-MAIL ADDRESS</th>
<th>VAT REGISTRATION NUMBER</th>
<th>SUPPLIER COMPLIANCE STATUS</th>
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<tr>
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<td></td>
<td>TAX COMPLIANCE SYSTEM PIN:</td>
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<td></td>
<td>OR CENTRAL SUPPLIER DATABASE No:</td>
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<td>MAAA</td>
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<td>B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE</td>
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<td>[TICK APPLICABLE BOX]</td>
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<tr>
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<td></td>
<td></td>
<td>B-BBEE STATUS LEVEL SWORN AFFIDAVIT</td>
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<tr>
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<td></td>
<td></td>
<td>[TICK APPLICABLE BOX]</td>
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[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]

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<tbody>
<tr>
<td>☐ Yes ☐ No</td>
<td>☐ Yes ☐ No</td>
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</tr>
</tbody>
</table>

**QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS**

| IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? | YES NO |
| DO THE ENTITY HAVE A BRANCH IN THE RSA? | YES NO |
| DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? | YES NO |
| DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? | YES NO |
| IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? | YES NO |

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.
## PART B
### TERMS AND CONDITIONS FOR BIDDING

1. **BID SUBMISSION:**
   1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
   1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED—not to be re-typed—or in the manner prescribed in the bid document.**
   1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
   1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

2. **TAX COMPLIANCE REQUIREMENTS**
   2.1. **BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.**
   2.2. BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
   2.3. APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
   2.4. BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
   2.5. IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
   2.6. WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
   2.7. **NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE.”**

**NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.**

**SIGNATURE OF BIDDER:**

..........................................................

**CAPACITY UNDER WHICH THIS BID IS SIGNED:**

..........................................................

(Proof of authority must be submitted e.g. company resolution)

**DATE:**

..........................................................
1. PURPOSE
The purpose of this RFQ is to appoint a service provider for the headhunting of a General Manager: Supply Chain Management position.

2. BACKGROUND

South African National Parks (SANParks) is a public entity functioning under National Environmental Management: Protected Areas Act 57 of 2003 (Act 57 of 2003); with the mandate to conserve; protect; control; and manage national parks and other defined protected areas and their biological diversity (Biodiversity). As a public entity, SANParks is also governed by the Public Finance Management Act, Act 1 of 1999 (as amended by Act 29 of 1999), and it is listed as Schedule 3 Part A: public entities.

SANParks’ operations are totally guided by its vision statement and mission statement. As a public entity, the organisation is committed to act in pursuance of transformation of South Africa’s society in support of entrenching South Africa’s democracy. In this regard, the organisation has adopted a transformation mission to guide its efforts accordingly.

3. SCOPE OF WORK
The main objective of the assignment is to assist SANParks to identify suitable high level candidate positions for the General Manager: Supply Chain Management position. The selected recruitment agencies as part of the assignment, will carry out the following:

- Engage with the SANParks recruitment team to determine the requirements for the position and person profile requirements;
- Advertising positions and sourcing of suitable candidates as well as advice of salary scales for grades based on SANParks salary scales;
- Screen applications received against the relevant job specification for the position.
- Provide an expert analysis of the CVs received;
- Prepare a shortlist following of potential candidates;
- Ensure the candidates sign appointment letters and employment contract.
- If the appointed candidate resigns within a period of 6 months they need to replace the candidate without a placement fee.
REPORTING OBLIGATIONS

- The selected Recruitment Agencies will report to the SANParks HCM by providing regular progress updates.
- The first weekly update will be presented during the first two weeks of the commencement of the assignment.
- A detailed report will be presented to the Recruitment panel at the end of the selection process, including a detailed evaluation report on each candidate.

EXPERTISE REQUIRED

The recruitment agency to be selected should have extensive experience in general and executive search and selection assignments, with the ability to attract candidates both nationally. It should have a proven track record of working with government and state owned agencies and placement of middle, senior management and executive teams for such institutions in South Africa. The recruitment agency will have an experienced team with a specified team leader for this assignment.

This position will be based at Groenkloof National Park, Pretoria.

Proposed Annual package ranges: R909 183.08 – R1 300 000.00

4. PRICING SCHEDULE - SBD 3.3 Professional Services

<table>
<thead>
<tr>
<th>Item No</th>
<th>Item Description</th>
<th>Quantity per Vacancy</th>
<th>Recruitment Fee percentage</th>
<th>Price Including VAT</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Head hunting of General Manager: Supply Chain Management</td>
<td>1</td>
<td>46</td>
<td>R</td>
</tr>
</tbody>
</table>

**TOTAL**

**VAT**

**GRAND TOTAL**
5. COMPLIANCE AND GOVERNANCE VERIFICATION DOCUMENTS
(Standard Bidding Documents)
In this phase all proposals received will be verified for compliance and completeness of the submitted proposal per the set of **minimum requirements as listed below**. Service Providers who comply with the listed requirements progresses to the next phase.

The verification during this phase is to assess the bid responses for purposes of verifying compliance with RFQ requirements, whereby a bidder may be disqualified if they do not fully comply which requirements as stipulated below:

- Submission of fully completed SBD1 (Invitation to Bid),
- Submission of an official quotation in line with SBD: Pricing schedule provided, on the company letter head
- Submission of fully completed SBD 4 (Bidders disclosure),

6. CENTRAL SUPPLIER DATABASE INFORMATION
Bidders are required to be registered on the Central Supplier Database (CSD) of National Treasury. Failure to submit the requested information may lead to disqualification. (Please provide proof of registration on the Central Supplier Database).

7. EVALUATION PHASE: MANDATORY REQUIREMENTS
The service provider will be disqualified if they do not fully comply with all mandatory requirements. No “unanswered” questions will be allowed. If a response to a question has been indicated as comply but not elaborated upon or substantiated it shall be regarded as mandatory non-compliance and the bidder shall be disqualified

<table>
<thead>
<tr>
<th>No.</th>
<th>Criteria</th>
<th>Comply</th>
<th>Not Comply</th>
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<tbody>
<tr>
<td>1.</td>
<td>Three (03) written reference letter of senior or executive placements not older than 5 years.</td>
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<tr>
<td>2.</td>
<td>Company profile relevant to the service required</td>
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</table>
8. PRICE EVALUATION

<table>
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<tr>
<th>Criteria</th>
<th>Points</th>
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<tbody>
<tr>
<td>Price</td>
<td>100%</td>
</tr>
<tr>
<td>Total</td>
<td>100</td>
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9. PROTECTION OF PERSONAL INFORMATION ACT, 4 OF 2013 (POPIA)
SANParks adheres to the Protection of Personal Information Act, 4 of 2013 (POPIA) requirements regarding personal information which came into effect 1 July 2021.

As SANParks, we are committed to protecting your privacy and ensuring that personal information collected is used properly, lawfully and transparently.

10. TIMELINES
After closing of the RFQ, Recruitment Agencies who meet the mandatory requirements will be contacted by the SANParks Human Capital Management requesting Five (05) CVs' of candidates for the above mentioned position who meet the position requirements and the agency which provides SANParks with a suitable candidate will be issued with a purchase order and will be paid for services rendered as per their provided head-hunting rate.

11. FINANCIAL PAYMENT
Payment will be effected in accordance to the PFMA (within 30 days of receipt of invoice) after delivery of goods.

12. FINAL AWARD
SANParks recommends the bidder who has quoted on all the items as required in terms of the RFQ for the contract award subject to the bidder having supplied the relevant administrative documentation and complied in all aspects with the terms and conditions and requirements of the RFQ.
BIDDER’S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder’s declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest\(^1\) in the enterprise, employed by the state? YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

<table>
<thead>
<tr>
<th>Full Name</th>
<th>Identity Number</th>
<th>Name of State institution</th>
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\(^1\) the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.
2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:
…………………………………………………………………………………………
…………………………………………………………………………………………

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:
…………………………………………………………………………………………
…………………………………………………………………………………………

3 DECLARATION

I, the undersigned, (name)………………………………………… in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect.

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

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2 Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.
I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

..................................................  .................................................................
Signature                                    Date

..................................................  .................................................................
Position                                    Name of bidder
CONTRACT FORM - RENDERING OF SERVICES

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)

1. I hereby undertake to render services described in the attached bidding documents to (name of the institution) ........................................................................................................ in accordance with the requirements and task directives/proposals specifications stipulated in Bid Number ........................................ at the price(s) quoted. My offer/s remain binding upon me and open for acceptance by the Purchaser during the validity period indicated and calculated from the closing date of the bid.

2. The following documents shall be deemed to form and be read and construed as part of this agreement:

   (i) Bidding documents, viz
       - Invitation to bid;
       - Pricing schedule(s);
       - Filled in task directive/proposal;
       - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
       - Declaration of interest;
       - Declaration of bidder’s past SCM practices;
       - Certificate of Independent Bid Determination;
       - Special Conditions of Contract;
   (ii) General Conditions of Contract; and
   (iii) Other (specify)

3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.

4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfilment of this contract.

5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.

6. I confirm that I am duly authorised to sign this contract.

NAME (PRINT) ..................................................
CAPACITY ..................................................
SIGNATURE ..................................................
NAME OF FIRM ..................................................
DATE ..................................................

WITNESSES

1 ..................................................
2 ..................................................

DATE: .................................................
CONTRACT FORM - RENDERING OF SERVICES

PART 2 (TO BE FILLED IN BY THE PURCHASER)

1. I……………………………………………. in my capacity as…………………………………………. accept your bid under reference number …………………dated……………………for the rendering of services indicated hereunder and/or further specified in the annexure(s).

2. An official order indicating service delivery instructions is forthcoming.

3. I undertake to make payment for the services rendered in accordance with the terms and conditions of the contract, within 30 (thirty) days after receipt of an invoice.

<table>
<thead>
<tr>
<th>DESCRIPTION OF SERVICE</th>
<th>PRICE (ALL APPLICABLE TAXES INCLUDED)</th>
<th>COMPLETION DATE</th>
<th>B-BBEE STATUS LEVEL OF CONTRIBUTION</th>
<th>MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable)</th>
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4. I confirm that I am duly authorised to sign this contract.

SIGNED AT ………………………………………ON………………………………..

NAME (PRINT) ……………………………………………

SIGNATURE ……………………………………………

OFFICIAL STAMP

WITNESSES

1 ……………………………

2 ……………………………

DATE:…………………………