Request for Proposals
South African National Parks (SANParks)
West Coast National Park
Kraalbaai Luxury Houseboats:
Tourism PPP Opportunity for an Operator to operate and maintain existing houseboats of SANParks and add more luxury houseboats

In line with SANParks’ Strategic Plan for Commercialisation, SANParks intends to form a public private partnership (PPP) in which it gives a selected private party the rights to the commercial use of luxury houseboats and related tourism activities at Kraalbaai, West Coast National Park through a public private partnership agreement. The commercial opportunity offers the bidder an opportunity to add new houseboats to the existing product offering, i.e. the two houseboats Larus and Nirvana. The additional houseboats are to be not less than two and not more than five houseboats. The number and type of additional houseboats will need approval from SANParks.

SANParks invites prospective investors and operators to submit bids in line with SANParks’ mandate and aims and which are responsive to the SANParks’ specifications and objectives for this tourism PPP opportunity.

SANParks will enter into a PPP agreement for a period of twenty years with the winning bidder, which is determined by the amount of capital investment for the period in order to provide a fair return on investment for the private party. In return, the private party will meet agreed environmental, development, operating and broad-based black economic empowerment obligations, and pay a PPP fee to SANParks.

The request for proposals (RFP) document, containing all bid specifications and the draft PPP agreement, is available on our website www.sanparks.org

Enquiries can be sent to Mxolisi Tshelu, e-mail address: mxolisi.tshelu@sanparks.org or telephone number: (021) 712 0527

A site visit for prospective bidders will be held at Kraalbaai on 14 October 2016 at 11h00. Please e-mail us by the 13 October 2016 to confirm your attendance.

Bidders are required to submit proposals, only in the format given in the RFP document to the West Coast National Park office, cnr Main Street and Oostewal Street, Langebaan, 7357. Closing date is the 18 November 2016 at 11h00. No late bids will be accepted.

The regulatory provisions for tourism PPPs can be found on www.ppp.gov.za