



**SOUTH AFRICAN NATIONAL PARKS
VACANCY: MANAGER : BUSINESS DEVELOPMENT
PATTERSON D5
CAPE REGION**

Closing date: 01 February 2008

Cost to Company remuneration package : R320270.00 pa –
R460 148.00 pa

A challenging vacancy exists for a Manager: Business Development in the Cape Cluster (Agulhas, Bontebok, Table Mountain, Tankwa and West Coast National Parks). Based at Kirstenbosch, the successful candidate's responsibilities will include the following:

Key Responsibilities

- Develop and manage Business Development projects in the Region
- Develop strategies to generate revenue from new tourism products
- Develop and drive interventions to enhance the performance of existing products
- Develop and evaluate business development feasibility studies
- Contractual management of outsourced product operations
- Implementation of business development opportunities, particularly in terms of Public Private Partnerships

Requirements

The ideal candidate must have:

- A Business degree with a post graduate qualification. A Tourism or Conservation qualification will be an added advantage
- Extensive experience in the Tourism and Conservation Industry (5 years)
- At least 2 years Project Management and 3 years Senior Managerial experience in similar industries
- Legal knowledge of Contracts, Conservation and Public Private Partnerships (PPP) Procurement
- Must be analytical, task and results orientated with the ability to resolve complex situations and problems
- Ability to work in a team contributing to an environment conducive to productivity and performance
- Working knowledge of Microsoft Word, Power Point and Excel
- Code 08 drivers licence

The salary is negotiable according to the Paterson D5 job grade and includes all other allowances and benefits as specified in the HR Tariff Document and Conditions of Service of SANParks. Please address your application to:

The Human Resources Manager

Mrs H Khan

P.O. Box 37

CONSTANTIA

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Fax: 021 762 6501

Email: tasneemd@sanparks.org

Candidates who have not been contacted within 14 days of the closing date may consider their applications as unsuccessful

SANParks subscribes is committed to the principles of employment equity. Preference will be given to PDI / HDSA